

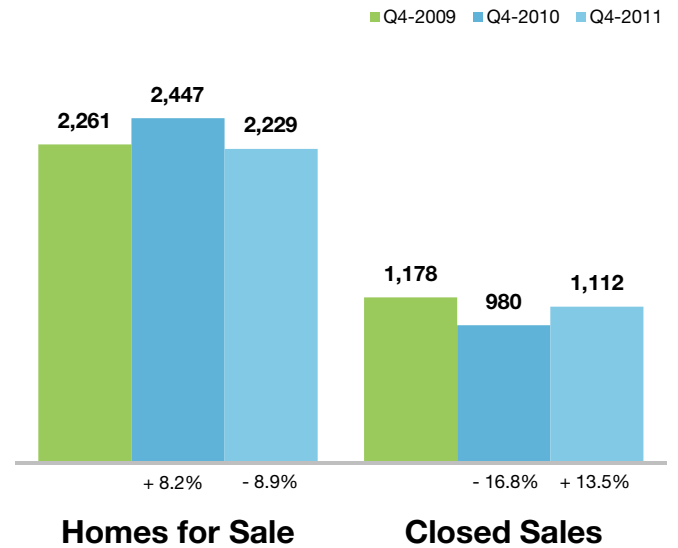
Marketwatch Report

Q4-2011

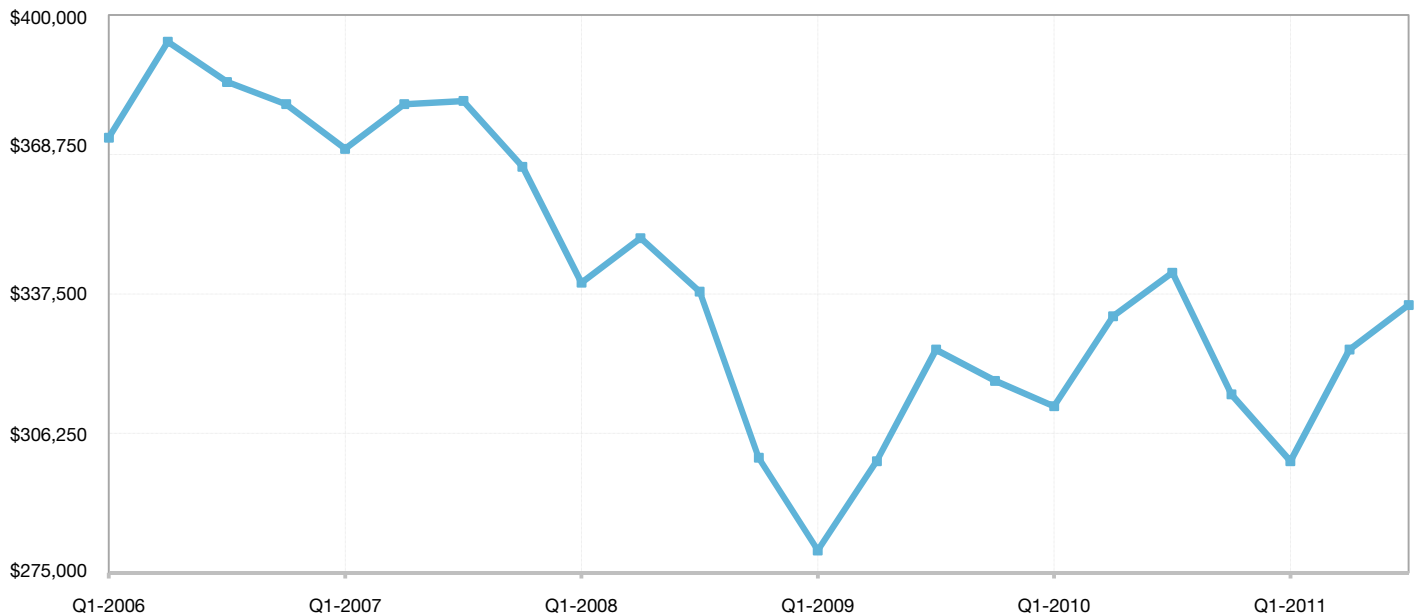
Essex County

Key Metrics	Q4-2011	1-Yr Chg
Median Sales Price	\$300,000	- 4.8%
Average Sales Price	\$374,321	- 4.8%
Pct. of Orig. Price Rec'd.	90.3%	- 1.3%
Homes for Sale	2,229	- 8.9%
Closed Sales	1,112	+ 13.5%
Months Supply	6.2	- 8.6%
Days on Market	115	+ 18.5%

Market Activity



Historical Median Sales Price for Essex County



Marketwatch Report

Q4-2011



Essex County ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01810	\$475,000	↓ - 6.9%	91.9%	↓ - 1.8%	83	↓ - 6.9%	55	↓ - 22.5%
01812	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01830	\$235,000	↓ - 8.3%	91.7%	↓ - 1.1%	114	↓ - 9.4%	43	↑ + 19.4%
01831	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01832	\$202,000	↓ - 14.9%	92.0%	↓ - 1.9%	93	↑ + 7.8%	23	↓ - 23.3%
01833	\$299,900	↓ - 26.2%	93.4%	↑ + 1.1%	107	↓ - 34.2%	20	↑ + 66.7%
01834	\$282,000	↓ - 4.5%	91.9%	↑ + 6.1%	125	↑ + 32.2%	20	↑ + 33.3%
01835	\$228,000	↓ - 0.9%	89.8%	↑ + 1.4%	106	↑ + 54.3%	21	↑ + 10.5%
01840	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01841	\$108,000	↓ - 22.3%	90.9%	↓ - 1.4%	94	↑ + 31.4%	17	↑ + 13.3%
01842	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01843	\$150,000	↓ - 11.6%	83.9%	↓ - 7.9%	125	↑ + 33.5%	24	↑ + 9.1%
01844	\$217,000	↓ - 1.4%	90.3%	↓ - 2.3%	107	↑ + 37.0%	79	↑ + 23.4%
01845	\$460,000	↓ - 3.7%	92.9%	↑ + 0.2%	119	↑ + 12.3%	45	↑ + 2.3%
01860	\$394,450	↑ + 25.2%	96.8%	↑ + 6.1%	101	↑ + 8.6%	10	↓ - 47.4%
01885	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01899	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01901	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01902	\$140,000	↓ - 8.3%	87.1%	↓ - 8.2%	108	↑ + 48.3%	53	↑ + 65.6%
01903	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01904	\$213,900	↓ - 9.7%	90.0%	↓ - 0.6%	112	↑ + 26.0%	37	↑ + 32.1%
01905	\$171,100	↑ + 3.1%	86.4%	↓ - 7.2%	106	↑ + 54.7%	20	↓ - 23.1%
01906	\$270,000	↓ - 10.0%	89.6%	↓ - 0.8%	90	↓ - 4.7%	53	↑ + 35.9%
01907	\$319,900	↓ - 37.2%	90.5%	↑ + 5.4%	91	↓ - 49.9%	27	↑ + 58.8%
01908	\$435,100	↓ - 14.7%	90.1%	↓ - 2.8%	108	↓ - 15.0%	8	→ 0.0%
01910	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01913	\$278,000	↑ + 3.0%	90.8%	↓ - 2.6%	104	↑ + 9.8%	27	↑ + 17.4%
01915	\$326,250	↑ + 0.8%	90.0%	↓ - 2.5%	111	↑ + 24.3%	60	↑ + 11.1%
01921	\$515,000	↓ - 17.8%	89.1%	↓ - 5.7%	194	↑ + 45.0%	13	↑ + 8.3%
01922	\$307,500	↓ - 10.2%	90.0%	↑ + 2.2%	84	↑ + 93.1%	2	→ 0.0%
01923	\$338,000	↓ - 2.4%	92.0%	→ - 0.1%	121	↑ + 43.1%	43	↓ - 10.4%
01929	\$360,500	↓ - 34.8%	83.6%	↓ - 6.2%	128	↓ - 9.4%	4	↓ - 60.0%
01930	\$321,500	↑ + 0.5%	89.4%	→ - 0.1%	133	↑ + 45.8%	45	↑ + 18.4%
01931	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01936	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01937	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01938	\$349,950	↓ - 2.7%	90.5%	↑ + 1.2%	110	↓ - 5.0%	34	↑ + 41.7%
01940	\$432,950	↓ - 22.5%	94.7%	↑ + 4.0%	68	↓ - 40.8%	34	↑ + 47.8%
01944	\$736,750	↑ + 22.8%	82.3%	↓ - 8.6%	276	↑ + 114.8%	14	↑ + 27.3%
01945	\$465,000	↓ - 7.0%	89.3%	↓ - 0.8%	136	↑ + 25.9%	46	↑ + 39.4%
01949	\$559,750	↑ + 23.0%	92.3%	↑ + 2.4%	96	↓ - 36.3%	14	↑ + 27.3%
01950	\$505,000	↑ + 8.6%	90.1%	↓ - 3.1%	132	↑ + 40.5%	24	↓ - 4.0%
01951	\$460,500	↑ + 4.7%	84.6%	↓ - 10.9%	256	↑ + 119.3%	14	↑ + 7.7%

Marketwatch Report

Q4-2011



Essex County ZIP Codes Cont.

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg	Q4-2011	1-Yr Chg
01952	\$242,000	↓ - 11.2%	86.5%	↓ - 2.8%	217	↑ + 135.2%	7	↑ + 75.0%
01960	\$310,000	↑ + 2.5%	90.6%	→ - 0.0%	110	↑ + 44.9%	61	↑ + 27.1%
01961	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01965	\$0	↓ - 100.0%	0.0%	↓ - 100.0%	0	↓ - 100.0%	0	↓ - 100.0%
01966	\$482,500	↑ + 37.9%	88.3%	↑ + 2.4%	111	↓ - 26.9%	21	↑ + 90.9%
01969	\$270,000	↓ - 34.7%	90.6%	↓ - 2.4%	131	↑ + 30.8%	11	↑ + 10.0%
01970	\$268,000	↓ - 7.3%	91.2%	→ - 0.0%	125	↑ + 55.6%	38	↑ + 5.6%
01971	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
01982	\$345,000	↓ - 3.9%	94.5%	↑ + 4.4%	89	↓ - 16.8%	13	↓ - 23.5%
01983	\$467,500	↑ + 7.5%	88.3%	↓ - 3.2%	171	↑ + 53.6%	10	↓ - 23.1%
01984	\$417,838	↓ - 33.0%	91.4%	↑ + 11.5%	92	↓ - 48.5%	8	↑ + 33.3%
01985	\$449,950	↑ + 26.7%	91.8%	↓ - 0.5%	143	↑ + 64.2%	14	↑ + 55.6%
05501	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%
05544	\$0	→ 0.0%	0.0%	→ 0.0%	0	→ 0.0%	0	→ 0.0%